# TRANSPORT DEPARTMENT

# **GOVERNMENT OF PUNJAB**

LAHORE, PAKISTAN



PREQUALIFICATION OF FIRMS / CONSOTIUM FOR

ESTABLISHMENT OF THREE (03) MULTI-MODAL INTERCITY BUS TERMINALS (MIBTs) IN LAHORE CITY, PUNJAB, PAKISTAN

ON BUILD OPERATE TRANSFER (BOT) MODE

January-2017

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#### SALIENT FEATURES MIBT PROJECT

#### 1.1 BACKGROUND

The Transport Department, Government of the Punjab intends to establish three (03) Multi-Modal Intercity Bus Terminals (MIBTs) on Public Private Partnership (PPP) under Build, Operate and Transfer (BOT) basis in the City of Lahore. Badami Bagh General Bus Stand at circular road & City Terminal at band road are the only main bus terminals where mainstream intercity bus operations are undertaking. Considering the rush of passengers and vehicles at both terminals, it is essential to provide the Bus Terminals of International Standards at three different locations in Lahore, so that better intercity transport facilities should be provided to general public. The three locations selected for establishment of MIBTs in Lahore are at: G. T. Road near Shahdara Railway Crossing, Ferozepur Road near Rohi Nullah, and Multan Road near Thokar Niaz Baig.

The new terminals are to be designed, so as to facilitate intercity passengers with modern facilities of International Standards. These MIBTs will be connected to the Metro Bus / Rail System, Intra City Transport System, Railway and with proper road links to Allama Iqbal International Airport, via the Lahore Ring Road, with an emphasis on reducing travel time and discomfort to the intercity passengers.

#### 1.2 RATIONALE

Lahore, the second largest city of Pakistan has a population of over 10.0 million inhabitants. The city spreads out on area of about 25 kilometers by 25 kilometers. However, due to Indian Border on one side the expansion is pushing the city towards north side beyond Ravi River and south side, towards Multan Road. Further, looking to the present trend it can be seen that residential areas are also expanding in the eastern side of city on Ferozepur Road and new Defense Housing Phases.

Fast urban development in Lahore is quickly utilizing the land near major road networks; it is quite difficult to secure a large chunk of land for constructing Central Bus Terminal catering for more than 6,000 incoming and outgoing buses / day. Government of Punjab has therefore decided to construct three (03) Multi-Modal Intercity Bus Terminals at Thokar Niaz Baig (101,997 Sq. M), Shahdara (109,522 Sq. M) and Ferozepur Road (106,177 Sq. M) in Lahore. Shahdara and Thokar MIBTs shall be constructed in Phase-I, while Ferozepur Road MIBT will be constructed in Phase-II.

The project shall comprise of Bus Terminal Buildings, Arrival / Departure Bays, Car/Taxi Parking Areas, Bus Idle Parking, Intra-City Bus Parking, Restaurant / Shopping Areas, Fuel Stations, Hotel, Driver's Rooms, Mosque and Allied Systems.

Considering the present conditions of the traffic in the city of Lahore and the conditions existing at the Badami Bagh General Bus Stand, it is absolutely clear that there is definitely a

requirement of constructing new bus terminals, which should be at suitable locations to accommodate all the incoming and outgoing Buses, with all required technical support and essential facilities required by the passengers.

#### 1.3 PROJECT INFORMATION

Name of Project	Establishment of Three (03)Multi-Modal Intercity Bus Terminals		
Traine of Froject	(MIBTs)in Lahore under Public-Private Partnership (PPP) Mode		
PPP Modality	Build Operate Transfer (BOT) Mode		
Sponsoring Agency	i. Transport Department, Government of the Punjab		
Sponsoring rigericy	ii. Private Party / Successful Bidder		
Implementing Agency	Transport Department, Govt. of the Punjab, Pakistan with		
1 00 0	Successful Bidder under PPP Mode		
<b>Concession Period</b>	20 years (Two years Construction and 18 years Concession		
<b>T</b>	Period)		
Location	Shahdara, Thokar Niaz Baig& Ferozpur Road, Lahore, Pakistan		
	Shahdara MIBT = 109,522/- Square Meters Approx.		
Area of Land	Thokar Niaz Baig MIBT = 101,997/- Square Meters Approx.		
	Ferozepur Road MIBT = 106,177/- Square Meters Approx.		
	<b>PKR. 10.16 Billion</b> (Estimated by Transaction Advisor)		
	Land cost is not included in the project cost. Land will be provided		
Project Cost (DVD)	by the government to Concessionaire on monthly rent/ lease basis.		
Project Cost (PKR)	Construction of external infrastructure will be done by Punjab		
	Government		
	PKR stands for Pakistani Rupee		
	i. Terminal Charges @ Trip/Bus / Coaster etc.		
	ii. Rent from Commercial Areas (Shops, Restaurants, Snack		
	Bars etc.)		
<b>Sources of Revenue</b>	iii. Income from Parking fee		
(Private Party)	iv. Income from Fuel Stations and Washing Decks.		
	v. Income from Advertising.		
	vi. Income from Hotel		
	vii. Income from Driver's Rooms		
Type of Proposal	Solicited Proposal under Public Private Partnership Act 2014		
	02 Years for Phase-I (Shahdara & Thokar Niaz Baig Terminals)		
<b>Construction Period</b>	and 01 Year for Phase-II (Ferozepur Road Terminal Starting from		
	4 <sup>th</sup> . Year of Concession Agreement).		
	a) Private Party (The Concessionaire) shall be responsible for		
	Construction, Maintenance and Operation (O&M) of all three		
Role of Private Party	(03) Multi-Modal Intercity Bus Terminals (MIBTs) for		
,	Concession Period.		
	b) The Concessionaire shall bear the responsibility for financing		
	1 ,		

	required to undertake the Project for Construction, Operations and Management.  c) The project-assets including all infrastructure, IT systems, MIS System and human resource shall be transferred back to Govt. of Punjab, after completion of concession period, with a minimum operational life of five (05) years for the equipment and life of minimum thirty (30) years for the building structures, which shall be evaluated and validated by Third Party Firm.
Role of Government Agency	<ul> <li>Provision of land for Bus Terminals.</li> <li>Development of outside infrastructure around MIBTs</li> <li>Enforcement of various policy decisions agreed as per Concession Agreement, for success of MIBTs</li> </ul>
Bidding Criteria for award of Concession	(%) Share of Government of the Punjab in Gross Revenues from all three (03) MIBTs.
Source of Revenue (Concessionaire)	The Concessionaire is supposed to estimate the Cost and Revenue for financial matters / decisions, based on their own market research, surveys& analysis by taking into account but not limited to the parameters given here-above.

#### 1.4 PROJECT SITE LOCATIONS

As elaborated here above, the Project comprises of three sites as under: -

#### I. THOKAR MIBT

At Thokar Niaz Baig Interchange, a sizeable chunk of Government land is available (101,997/-Sq M). The site is right on the Multan Road and in close vicinity to the Motorway (M-2), this will facilitate the movement of transport coming from south (major influx) as well as from the north of the country (using the Motorway).

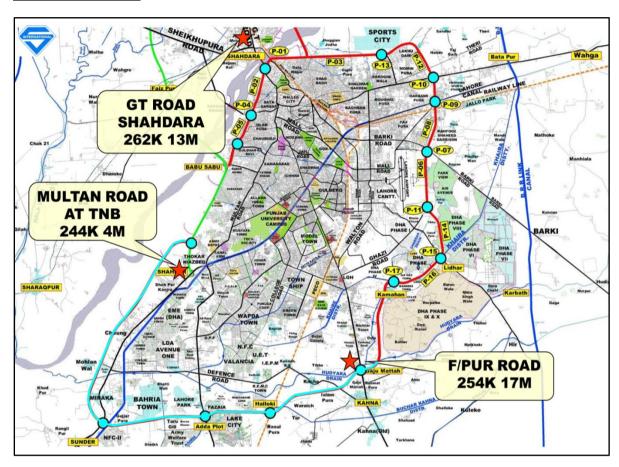
#### II. SHAHDARA MIBT

As a sizeable piece of Government land (109,522/- Sq M) is available at this location, therefore, to resolve the issue of traffic mostly coming from the north of the country (via GT Road), a Multimodal Bus Terminal is to be constructed at this location. Similarly, the traffic coming from south of the country can come to this terminal by Motorway through Shahdara Interchange. This terminal will be on the main GT Road which will facilitate the intercity transport.

#### III. FEROZEPUR ROAD MIBT

This Terminal is located near proposed Ring Road Interchange on Ferozepur Road, on a plot having an area of 106,177/- Sq M. The Terminal will accommodate all traffic coming & going from Kasur side, serving new development of Residential Areas in the vicinity.

## **LOCATION MAP**



#### 1.5 COMMERCIAL ACTIVITY OF MIBTS

Following types of Commercial activities are expected on these three MIBTs:

#### I. TOLL COLLECTION

Concessionaire will be authorized to collect toll tariff for Various Categories of Vehicles and relevant Service Facilities as under:

a.	Intercity Bus Arrival / Departure	Terminal Charges/ Trip/Vehicle
b.	Intra-city Bus Arrival / Departure	Fixed Fee per Trip
c.	Intra-city Wagon Arrival / Departure	Fixed Fee per Trip
d.	Car / Taxi Parking	Fixed Fee per Entry

#### II. OTHER SOURCES OF INCOME

a. Shops of all Kinds All MIBTs

b. Restaurants and Snack Bars All MIBTs

c. Four Star Hotel Only in MIBT at Thokar Niaz Baig

d. Over-Night Stay Hotel MIBT at Shahdara

e. Offices of Transporters and others All MIBTs

f. Fueling Stations All MIBTs

g. Washing Decks All MIBTs

h. Sign Posting and Advertisements All MIBTs

i. Driver's room All MIBTs

Quality Standards and Rates for above activities shall be the prevailing/ approved rates of the Government or any relevant government department for "A" Class Construction quality in or around Lahore city.

#### 1.6 TERMS OF REFERENCE:

The Terms of Reference (TOR) of the construction, operations and management of three MIBTs in Lahore, though not limited, are as follow;

#### a) Design and Construction of Three (03)Multi-Modal Intercity Bus Terminals

The Concessionaire through competent engineering firm/consultants shall update the design and drawings for the all three intercity bus terminals, in accordance with the technical requirements and minimum design drawing standards notified by the relevant department(s) of Government of the Punjab, the applicable laws, the applicable permits and good industry practices. The Concessionaire shall base the Designs and Drawings on the results of its soil and other investigations, infrastructure development outsides MIBTs, Environment Impact Assessment (EIA) and Traffic Impact Assessment (TIA), to be conducted on site.

#### b) Operation and Management of Three (03)Multi-Modal Intercity Bus Terminals:

The Concessionaire shall operate and manage all three MIBTs and shall be responsible for the working hours, up and down time of IT system, IT Tools (websites & servers etc.), performance

and up gradation of equipment installed at each MIBT site. In addition, Concessionaire shall also closely monitor the operations of intercity bus services at each MIBT terminal operated through different bus operators and at time of need, can interfere in the scheduling and management of intercity bus operations which includes schedules, routes, fitness of vehicles etc. It shall be the responsibility of the Concessionaire to ensure that the number of buses, to be operated from each MIBT, are enough to meet the passenger demand on any given day, especially on national and/or local events.

#### c) Customer Care and Quality Review:

The Concessionaire shall provide international standards customer facilities at each MIBT site and shall be responsible for addressing their complaints and inquiries regarding bus routes & scheduling, fare, and other facilities at site. Concessionaire shall ensure that the routes and schedules of intercity transport at each terminal are properly communicated to passengers, which includes communication through Variable Messaging Sign (VMS) at each MIBT site, Website and 24/7 telephonic services.

Concessionaire will also address the concerns of the bus operators and facilitate them in the preparation of intercity bus routes, schedules, and number of buses to be operated on any given day. It is Concessionaire's responsibility to ensure that the bus operators are operating their buses according to rules and regulations defined by Government of the Punjab (GoPb) and Concessionaire.

#### d) Financial, Legal and Contractual Compliance

The Concessionaire shall keep the record of all financial/accounting related documents and must prepare financial statements (Monthly, Bi-Annually and Annually) and share them with Government of the Punjab and Third Party Validation (TPV) Firm for the calculation of Government's Share and other financial matters.

#### 1.7 DESIRED EXPERIENCE:

The firm/company/JV interested to offer their services for this project, must have a significant experience and expertise in project management, construction, operation and management of transport operations, audit and finance, quality assurance/control, and monitoring of large scale projects executed preferably on public private partnership (PPP) mode. Ideally, the company/firm/JV must have credentials in civil works, bus terminal operations, development and

implementation of IT systems for bus terminals, project implementation and scheduling, quality assurance processes and can perform engineering and financial reviews /audits, and monitoring. The proposer should be able to demonstrate expertise & experience in:

- Managing building and construction schedules preferably in large scale bus terminals, activities and providing quality assurance in site development, design and drawings, construction and building materials.
- Tracking civil work progress and integration of IT systems, and specialized test equipment installation, calibration and commissioning.
- Providing periodic on-site inspections of buildings and equipment to ensure compliance.
- Understanding requirements pertaining to installation of electrical, plumbing and mechanical equipment to ensure proper and consistent installation.
- Experience in the management of project budgets, financial reporting and audit.
- Experience in design and implementation of technical and civil works and facilities with regard to maintenance, calibration, & audit procedures and schedules.
- Experience of public private partnership projects particularly related to transport and transportation system.
- Experience in managing bus terminal operations and fleet management.
- Experience in managing transport related operations.
- Experience in information technology, database integration and handling etc.
- Experience in preparing, managing and implementing customer care programs of large scale projects.

#### 1.8 MANDATORY REQUIREMENTS:

The interested firms/consortium must <u>attach</u> the following <u>documents</u> with their applications:

- Profile of the applicant firm/consortium (in case of consortium, copies of the agreement indicating the nature of association) with an organogram, summary of qualifications, experience and responsibilities of designated staff.
- Name and address of applicant's firm/consortium, including detail of registration (including the year of incorporation and number of years of relevant experience).
- The International Lead Firm should have a local partner registered with PEC and SECP for this assignment. Registration with relevant Authorities in Home Country in case of foreign partner. Please also attach copy of registration/incorporation certificate.

- Audited Financial Statements of Accounts for the last 3 years;
- Undertaking that the firm has not been blacklisted or debarred by any government, semi government and/or private organization in Pakistan or their home country;
- The firm's experience in transportation sector, construction, operations, IT and financials;
- Details of major works/projects completed in public/private sector worth Rs. 500 million or more during last five years. The list must include a brief description of the project(s) relevant to the assignment. The completion certificate of the project completed must be attached;
- List of key professional staff including detailed CVs of core team for the assignment, showing qualification and experience including the projects on which they have worked, their role in the project and duration of their engagement with the project;
- Proof of Registration, NTN, Sales Tax and Punjab Revenue Authority (PRA) number for local firm. In case of foreign firm, registration and tax registration with relevant authorities in home country. For foreign firms, registration with SECP, FBR, PRA, PEC etc. is compulsory before signing of Concession Agreement.
- Any other relevant information.

#### INSTRUCTIONS TO APPLICANTS

#### 1.1 GENERAL INFORMATION

- I. The Transport Department, Government of Punjab wishes to expand investment through the participation of the Private Sector in the transportation sector.
- II. As part of this ongoing process, the Transport Department hereby invites Expression of Interest from the Private Sector from Local or International entities for submitting proposals in respect of a Concession for the Construction, Operation and Management of Three (03) Multimodal Intercity Bus Terminals (MIBTs) in Lahore on Build, Operate and Transfer (BOT) arrangement.
- III. Construction of the Project will include all components of the project in accordance with Specifications and Quality Control standards conforming to the standards of design, construction, maintenance and operation as laid down in the Documents.
- IV. The Client, on behalf of Government of Punjab, envisages granting a concession to finance and implement the scope of work and to operate and maintain the Project throughout concession period i.e. 20 years including construction period. The Concession will include the right to collect tolls/fees/charges to generate income from ancillary facilities.
- V. Key features of Concession Agreement will be as follows:
  - i. The concession shall be for a fixed period of 20 Years, including construction period.
  - ii. The Concessionary's (Concession Company's) minimum equity investment is to be 30% of total project cost;
  - iii. At the end of the Concession Period, the facility is to be transferred/ returned to the Client in a properly maintained and operational condition, at no cost to the Client.
- VI. The prospective bidders, while submitting their Prequalification Documents, should interalia, give details duly supported by documentary evidence, pertaining to the following;
  - i. Capability Statement
  - ii. Technical Competency
  - iii. Constitutional or Legal Status
  - iv. Relevant Experience
  - v. Organizational Structure
  - vi. Key Project Personnel

- vii. Audited Accounts for last three (03) years
- viii. Shareholders

Note: In case of Joint Venture (JV) / Consortium, above mentioned documents of all partners should be submitted with EOI.

#### 1.2 SUBMISSION OF APPLICANTS

- I. Applications for pre-qualification (one original and two copies) in sealed envelopes as per the prescribed format must be submitted by 12:00 hours PKT, on Friday 03 March, 2017 in the office of Additional Secretary (Technical), Transport Department, Govt. of marked "APPLICATION Punjab, Pakistan and be clearly **FOR** PRE-**OUALIFICATION FOR ESTABLISHMENT OF THREE (03) MULTIMODAL** INTERCITY BUS TERMINALS UNDER PPP MODE ON BOT BASIS IN **LAHORE CITY, PAKISTAN**". The Client reserves the right to reject late applications.
- II. The name and mailing address of the Applicant shall be clearly marked on left hand side of the envelope.
- III. The applications shall be prepared in the English language. Information in any other language shall be accompanied by its translation in English.
- IV. The Applicants must respond to all questions and provide complete information, as required in this document. Any lapses to provide essential information may result in disqualification of the Applicant.
- V. Submission of applications should be in the attached formats and in the sequence as prescribed in the Pre-qualification Documents only.
- VI. The entire Pre-qualification document submitted by the applicants shall be properly numbered, stamped and duly signed by their Authorized Representative.
- VII. The Request for Proposal (RFP) shall be issued to only pre-qualified firms under this procedure shall be invited to bid.
- VIII. Incomplete applications or application received after the due date shall not be entertained.

#### 1.3 CONFLICT OF INTEREST

The Applicant (including all members of a JV) must not be associated, nor have been associated in the past, with the consultant or current employees of the Transport Department, Government of the Punjab, any other entity that has prepared the design, specifications and other prequalification and bidding documents for the project. Any such association may result in disqualification of the Applicant.

#### **EOI Submission Date:**

The EOIs must reach the office on the address mentioned below in sealed packet before
 1200 hours PKT by Friday 03 March, 2017. The received EOIs will be opened on
 Friday 03 March, 2017 at 1500 hours PKT at the Transport Department, in the presence of bidders' representatives. PKT stands for Pakistan Standard Time.

Additional Secretary (Technical)

Transport Department, Government of Punjab

Transport House, 11-A Egerton Road, Lahore.

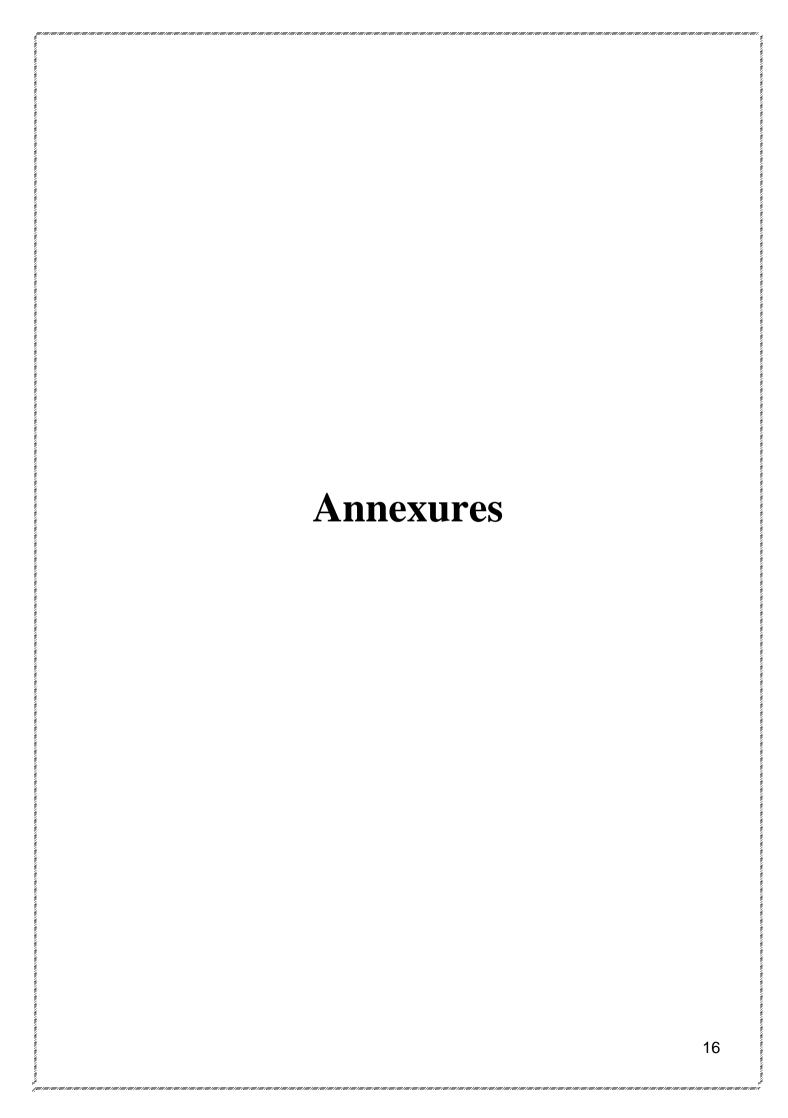
Tel: +92-42-99201159

Email: astech.td@gmail.com

# SHORTLISTING CRITERIA

Sr. No.	Description	Maximum Marks	Details
1	Experience in Construction of Bus Terminals/large scale commercial buildings (constructed area above 50,000 Sq. Meters) completed in last 10years.	09	<ul> <li>1 Project 3 Marks</li> <li>2 Projects 6 Marks</li> <li>3 or more Projects 9 Marks</li> </ul>
2	Experience in Operations and Management of Public Transport (buses, minibuses,) Terminals in last 10 years	25	<ul> <li>1 Project 5 Marks</li> <li>2 Projects 10 Marks</li> <li>3 Projects 15 Marks</li> <li>4 Projects 20 Marks</li> <li>5 or above Projects 25 Marks</li> </ul>
3	Experience of developing / implementing IT System for public transport operations (Minimum 1 Project)	12	<ul> <li>1 Project 3 Marks</li> <li>2 Projects 6 Marks</li> <li>3 Projects 9 Marks</li> <li>4 or more Projects 12 Marks</li> </ul>
4	At least 5 years' Experience of completed /carrying out projects in Financial Management(Minimum 2 Projects)	12	<ul> <li>1 Project 3 Marks</li> <li>2 Projects 6 Marks</li> <li>3 Projects 9 Marks</li> <li>4 or more Projects 12 Marks</li> </ul>
5	Net-Worth of Firm	16	<ul> <li>Net worth of Firm is Greater or equal to PKR 500 million (16 Marks)</li> <li>Net worth of Firm is Greater or equal to PKR 400 million but less than PKR 500 million (12 Marks)</li> <li>Net worth of Firm is Greater or equal to PKR 300 million but less than PKR 400 million (8 Marks)</li> <li>Net worth of Firm is Greater or equal to PKR 200 million but less than PKR 300 million (4 Marks)</li> <li>Net worth of Firm Less than PKR 200 million (2 Marks)</li> </ul>
6	Availability of Technical Expertise	26	<ul> <li>Transportation Planner/Engineer (Team Lead)= 1 (5 Marks)</li> <li>Civil Engineer (Construction)= 1 (3 Marks)</li> <li>Electrical Engineer = 1 (2 Marks)</li> <li>Structure &amp; Design Engineer = 1 (2 Marks)</li> <li>Mechanical Engineer=1 (2 Marks)</li> <li>Financial Expert = 1 (4 Marks)</li> <li>IT Expert = 1 (3 Marks)</li> <li>Legal Expert = 1 (3 Marks)</li> </ul>

Sr. No.	Description	Maximum Marks	Details
			➤ Environmental Specialist=1 (2 Marks)
Total Marks Allocated		100	Passing Marks 70% i.e. 70 Marks



## APPENDIX – A SHORTLISTINGCRITERIA- CHECKLIST

Sr. No.	Eligibility Information	Response/Elaboration
1	Name of Firm/ Consortium	
2	Mention the name of Registration Authority/(s) under which organization/firm is registered and provide a copy of proof of registration to prove legal identity of your firm/organization	
3	Please provide audited financial statements for the last three (03) years	Copies Attached Copies Not Attached
4	Mention National Tax Number (NTN) and Sales Tax Number in the name of	National Tax Number (NTN)
1	organization and provide a copy of registration	Sales Tax Number
Wa. gov late atta	Was your firm ever blacklisted by any government authority or any bilateral/multi-lateral and/or financial institution? (MUST attach an undertaking by your firm's authorized person with this EOI)	We solemnly declare that our organization or any member of consortium has never been suspended/debarred or blacklisted.
		Our organization has been suspended/debarred or blacklisted once or more than once
6	Profile of the applicant firm/consortium	Profile Attached Profile Not Attached
7	Qualifications and experience of designated staff	CVs Attached
		CVs Not Attached Copies Attached
8	Proof of construction Projects as per shortlisting criteria	Copies Not Attached
9	Proof of Operations and Management of	Copies Attached
	Public Transport Terminals projects	Copies Not Attached
11	Proof of IT related completed/ongoing projects	Copies Attached Copies Not Attached
12	Proof of Financial related	Copies Attached
	completed/ongoing projects	Copies Not Attached
13	Brief description of the project(s) completed/ongoing	Copies Attached Copies Not Attached

#### APPENDIX B1 FORMAT FOR POWER OF ATTORNEY FOR SIGNING PROPOSAL

(On a Stamp Paper of appropriate value)
POWER OF ATTORNEY

Know all men by these presents, we (name and address	s of the registered office) do	
hereby constitute, appoint and authorize Mr./Ms(name an	d address of residence) who	
is presently employed with us and holding the position of	as our attorney, to do	
in our name and on our behalf, all such acts, deeds and things necessity	essary in connection with or	
incidental to our proposal for the [insert name of project] in the Pal	kistan including signing and	
submission of all documents and providing information/ responses	to Multimodal Intercity Bus	
Terminals (MIBTs), representing us in all matters before Transport	ort Department, GoPb, and	
generally dealing with MIBT in all matters in connection with our p	proposal for the said project.	
We hereby agree to ratify all such acts, deeds and things lawfully	done by our said attorney	
pursuant to this Power of Attorney and that all such acts, deeds and	things awfully done by our	
aforesaid attorney shall and shall always be deemed to have been done by us.		
	For	
	(Signature) (Name, Title and Address)	
Accepted		
(Signature)		
(Name, Title and Address of the Attorney)		

#### Firm/Organization seal & stamp

#### Notes:

- 1. To be executed by the sole Bidder or the Lead Member in case of a Consortium duly supported by a Board Resolution
- 2. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
- 3. Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution /power of attorney in favor of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.

# APPENDIX B2 FORMAT FOR POWER OF ATTORNEY FOR LEAD MEMBER OF CONSORTIUM POWER OF ATTORNEY

(On a Stamp Paper of appropriate value)

Transport Department, GoPb has invited Proposals from interested Bidders for the [insert name of project]. Whereas, the members of the Consortium are interested in competing for the Project in accordance with the terms and conditions of the EOI and other connected documents in respect of the Project, and Whereas, it is necessary under the EOI for the members of the Consortium to nominate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the

Consortium, all such acts, deeds and things as may be necessary in connection with or incidental to the Consortium's proposal for the Project.

NOW THIS POWER OF A	TTORNEY WITNES	SSETH THAT:	
We, M/s	, and M/s	(the respective names	and addresses
of the registered office) do	hereby constitute, app	point and authorize M/s	as the
		orney, to do on behalf of the Cons	
any of such acts, deeds or	things as may be nec	cessary in connection with or inc	idental to the
participating in conferences generally to represent the C other Government Agency	s, responding to quer consortium in all its de or any person, in con	ing submission of EOI applications; submission of information dealings with Transport Department nection with the Project until culm tract Agreement is entered into we	ocuments and , GoPb or any nination of the
said attorney pursuant to th	is Power of Attorney	and things lawfully done by Lead Mand that all acts deeds and things be deemed to have been done by us	lawfully done
Dated this Day o	f201		
(To be executed by all the n	nembers of the Conso	ortium)	
Firm/Organization seal &	stamp		

Note:

- I. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
- 2. The executants(s) should submit for verification the extract of the charter documents and documents such as Board Resolution and Power of Attorney in favor of the person executing this Power of Attorney in favor of the Lead Member.

#### APPENDIX C

- (a) Name
- (b) Country of Incorporation
- (c) Address of the corporate headquarters and its branch office (s), Pakistan
- (d) Date of incorporation and / or commencement of business
- 2. Brief description of the firm including details of its main lines of business and proposed roles and responsibilities in this Project.
- 3. Name, Designation, Address and Phone Nos. of Authorized Signatory of the Firm:
- (a) Name:
- (b) Designation:
- (c) Bidder's Company:
- (d) Address:
- (e) Telephone No:
- (f) E-mail Address:
- (g) Fax No:
- 4. Details of individual (s) who will serve as the point of contact / communication for MIBT project, within the firm's.
- (a) Name:
- (b) Designation:
- (c) Address:
- (d) Telephone No.
- (e) E-mail address:
- (f) Fax No.
- 5. In case of Consortium:
- (a) The information above (1-4) should be provided for all the Members of the Consortium
- (b) Information regarding role of each Member should be provided as per table below:

Sr. No	Name of Member	Lead Member/Associate	Role of Member
1			
2			

Specify whether Lead Member, Associate Member

(Signature of Authorized Signatory)

Firm/Organization seal & stamp

# APPENDIX D FORMAT FOR LETTER OF EOI APPLICATION

[On the Letter Head of the Bidder (in case of Single or Lead Member (in case of a Consortium)]

Date:			
The Secretary Transport Transport Department, GoPb, [Insert name of Project]			
Sir, Being duly authorized to represent and act on behalf of (hereinafter referred to as			
"the Bidder"), and having reviewed and fully understood all of the qualification requirements and			
information provided, the undersigned hereby expresses its interest and apply for qualification			
for the [insert name of Project].			
We are enclosing our Expression of Interests (EOIs), in one Original and two Copies, with the			
details as per the requirements of the EOI, for your evaluation.			
The undersigned hereby also declares that the statements made and the information provided in			
the EOIs are complete, true and correct in every detail.			
We confirm that the EOI application is valid for a period of 90 days from the due date of			
submission of EOI application and is unconditional.			
one masses of 201 upp notion and is uncontained.			
Yours faithfully,			
1 outs faithfully,			
(Signature of Authorized Signatory)			
(Name, Title and Address of the Bidder)			
Firm/Organization seal & stamp			

# APPENDIX E INFORMATION RELATED TO EXPERIENCE

[Using the format below, provide information on each project for which you, and each associate for this project, was legally contracted as a corporate entity or as one of the major members within an consortium, for carrying out project similar to the ones requested under this Project. Please provide Client's certification and/or evidence of the contract agreement.

Project name:	Value of the agreement (in current PKR):	
Country:	Duration of project (months):	
Location within country:		
Name of Client:	Total No. of staff-months (by your company) on the project:	
Start date (month/year):	Value of total project provided under an agreement (in current PKR)	
Completion date (month/year):	In case of developer prime contractor or subcontractor: Value of part of the project provided by Bidder under the agreement (in current PKR):	
Name of associated members, if any:	No. of professional staff-months provided by associated members:	
Name of senior professional staff of your company involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):		
Narrative description of Project:		
Description of actual services provided by your staff within the assignment:		

#### Note:

- 1. Only the eligible projects that satisfy technical criteria shall be included
- 2. All the Financial numbers are to be given in Pak Rupees

3. The format shall	l be filled up for each member of the consortium and as a cumulative experience for the	
consortium		
(Signature of Auth	orized Signatory)	
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rırm/Organiza	ation seal & stamp	

# APPENDIX F1 FORMAT FOR ESTABLISHING FINANCIAL CAPABILITY FINANCIAL CAPABILITY OF SINGLE ENTITY (Net Worth)

Net Worth (PKR.
Millions)
As on date of
submission of EOI

(Signature of Authorized Signatory)

Firm/Organization seal & stamp

Signature, Name, Address and Membership No. of Chartered Accountant

#### **APPENDIX F2** FINANCIAL CAPABILITY OF CONSORTIUM **Net Worth**

Member	Equity Share (%)	Net Worth (PKR. Millions) (As on date of submission of EOI)
Members		
(Consortium 1)		
Members		
(Consortium 2)		
Members		
(Consortium 3)		
Total		

Aggregate Net worth = Rs	_ millions
(Signature of Authorized Signatory)	

**Firm/Organization seal & stamp**Signature, Name, Address and Membership No. of Chartered Accountant

## APPENDIX G LETTER OF INTENT TO FORM A CONSORTIUM

[On the Letter Head of the Bidder (in case of Single Entity) or Lead Member (in case of a Consortium)]

Date:
The Secretary Transport Transport Department, GoPb, [Insert name of Project]
Sir,
We, hereby convey our intent to form a consortium with and for the successful execution of the captioned
Project. The Lead member of the Consortium will be
We commit to provide the following appendices and documents before the RFP submission deadline:  1. The Power of Attorney for signing authority  2. The Power of Authority for Lead Member  3. Duly notarized MOU of the Consortium.  4. Documentary Evidence
The mode of execution of the Power of Attorney would be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the consortium members and when it is so required the same would be under common seal affixed in accordance with the required procedure.
The consortium members would submit for verification the extract of the charter documents and documents such as Board Resolution and Power of Attorney in favor of the person executing this Power of Attorney in favor of the Lead Member.
Yours faithfully,
(Signature of Authorized Signatory)

(Name, Title and Address of the Bidder) Firm/Organization seal & stamp

## APPENDIX H1 FORMAT FOR PROJECT UNDERTAKING

[To be submitted on the letter heads of the Bidder separately]

Da	ate:
Tr	ne Secretary Transport ransport Department, GoPb, nsert name of Project]
Si	r,
	Te have read and understood the EOI Document in respect of the captioned Project provided to on www.punjab.gov.pk/transport & www.ppra.punjab.gov.pk.
W	e hereby agree and undertake as under:
ou	) Not withstanding any qualification or conditions, whether implied or otherwise, contained in EOIs we hereby represent and confirm that our EOIs is unqualified and unconditional in all spects.
	) We are not bared by the Government or any of its Department or Agency from participating any project.
Da	ated this Day of
Na	ame of the Bidder
Si	gnature of the Authorized Person
Fi	rm/Organization seal & stamp

### APPENDIX H2 FORMAT FOR PROJECT UNDERTAKING

[In case of Consortium]
[To be submitted on the letter heads of the Bidder separately]

Date:
The Secretary Transport Transport Department, GoPb, [insert name of Project]
Sir,
We have read and understood the EOI Document in respect of the captioned Project provided to
us on www.punjab.gov.pk/transport & www.ppra.punjab.gov.pk.
We hereby agree and undertake as under:
We hereby agree and undertake to be an exclusive member of the consortium and not a member
of any other consortium nor an independent bidder, applying for this Project and have submitted
only one (1) EOI Application in response to this EOI
Dated this Day of
Name of the Bidder
Signature of the Authorized Person
Firm/Organization seal & stamp

# APPENDIX I FORMAT FOR ANTI-COLLUSION CERTIFICATE

[To be submitted on the letter heads of the Bidder separately]
Anti-Collusion Certificate

Date:
The Secretary Transport Transport Department, GoPb, [insert name of Project]
Sir,
We hereby certify and confirm that in the preparation and submission of this EOIs, we have not acted in concert or in collusion with any other Bidders or other person(s) and also not done any act, deed or thing which is or could be regarded as anti-competitive, restrictive or monopolistic trade practice.
We further confirm that we have not offered nor will offer any illegal gratification in cash of kind to any person or agency in connection with the instant EOIs.
Dated this Day of, 201
Name of the Applicant
Signature of the Authorized Person
Note: To be submitted by each Member in case of Consortium.
Firm/Organization seal & stamp

#### APPENDIX J AFFIDAVIT OF DECLARATION

(On a Stamp Paper of appropriate value)

1415	ı

The Secretary Transport Transport Department, GoPb, [insert name of Project]

We, [insert name of Applicant] hereby represent and warrant that, as of the date of this letter [Name of Applicant / Lead Member of Applicant], and each member of Applicant (if applicable):

- Our firm is never debarred by any of Government, Semi Government and Autonomous Body.
- 2. Our firm is never blacklisted by any of Government, Semi Government and Autonomous Body.
- 3. I/our firm are not involved in any litigation with or against any of Government, Semi Government and Autonomous Body.

Yours faithfully,

(Signature of Authorized Signatory)

(Name, Title and Address of the Bidder)

Firm/Organization seal & stamp

#### APPENDIX K

#### **UNDERTAKING**

It is certified that the information furnished here in and as per the document submitted is true and correct and nothing has been concealed or tampered with. We have gone through all the conditions of Pre-Qualification and is liable to any punitive action for furnishing false information / documents.

Dated this	 _ Day of	, 201

Name of the Applicant

Signature of the Authorized Person

Firm/Organization seal & stamp