PREQUALIFICATION OF FIRMS / CONSOTIUM FOR

ESTABLISHMENT OF THREE (03) MULTI-MODAL INTERCITY BUS TERMINALS (MIBTs) IN LAHORE CITY, PUNJAB, PAKISTAN

ON BUILD OPERATE TRANSFER (BOT) MODE

January-2017
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SALIENT FEATURES MIBT PROJECT

1.1 BACKGROUND

The Transport Department, Government of the Punjab intends to establish three (03) Multi-Modal Intercity Bus Terminals (MIBTs) on Public Private Partnership (PPP) under Build, Operate and Transfer (BOT) basis in the City of Lahore. Badami Bagh General Bus Stand at circular road & City Terminal at band road are the only main bus terminals where mainstream intercity bus operations are undertaking. Considering the rush of passengers and vehicles at both terminals, it is essential to provide the Bus Terminals of International Standards at three different locations in Lahore, so that better intercity transport facilities should be provided to general public. The three locations selected for establishment of MIBTs in Lahore are at: G. T. Road near Shahdara Railway Crossing, Ferozepur Road near Rohi Nullah, and Multan Road near Thokar Niaz Baig.

The new terminals are to be designed, so as to facilitate intercity passengers with modern facilities of International Standards. These MIBTs will be connected to the Metro Bus / Rail System, Intra City Transport System, Railway and with proper road links to Allama Iqbal International Airport, via the Lahore Ring Road, with an emphasis on reducing travel time and discomfort to the intercity passengers.

1.2 RATIONALE

Lahore, the second largest city of Pakistan has a population of over 10.0 million inhabitants. The city spreads out on area of about 25 kilometers by 25 kilometers. However, due to Indian Border on one side the expansion is pushing the city towards north side beyond Ravi River and south side, towards Multan Road. Further, looking to the present trend it can be seen that residential areas are also expanding in the eastern side of city on Ferozepur Road and new Defense Housing Phases.

Fast urban development in Lahore is quickly utilizing the land near major road networks; it is quite difficult to secure a large chunk of land for constructing Central Bus Terminal catering for more than 6,000 incoming and outgoing buses / day. Government of Punjab has therefore decided to construct three (03) Multi-Modal Intercity Bus Terminals at Thokar Niaz Baig (101,997 Sq. M), Shahdara (109,522 Sq. M) and Ferozepur Road (106,177 Sq. M) in Lahore. Shahdara and Thokar MIBTs shall be constructed in Phase-I, while Ferozepur Road MIBT will be constructed in Phase-II.


Considering the present conditions of the traffic in the city of Lahore and the conditions existing at the Badami Bagh General Bus Stand, it is absolutely clear that there is definitely a
requirement of constructing new bus terminals, which should be at suitable locations to accommodate all the incoming and outgoing Buses, with all required technical support and essential facilities required by the passengers.

1.3 PROJECT INFORMATION

<table>
<thead>
<tr>
<th>Name of Project</th>
<th>Establishment of Three (03) Multi-Modal Intercity Bus Terminals (MIBTs) in Lahore under Public-Private Partnership (PPP) Mode</th>
</tr>
</thead>
<tbody>
<tr>
<td>PPP Modality</td>
<td>Build Operate Transfer (BOT) Mode</td>
</tr>
</tbody>
</table>
| Sponsoring Agency | i. Transport Department, Government of the Punjab  
ii. Private Party / Successful Bidder |
| Implementing Agency | Transport Department, Govt. of the Punjab, Pakistan with Successful Bidder under PPP Mode |
| Concession Period | 20 years (Two years Construction and 18 years Concession Period) |
| Location        | Shahdara, Thokar Niaz Baig & Ferozpur Road, Lahore, Pakistan |
| Area of Land    | Shahdara MIBT = 109,522/- Square Meters Approx.  
Thokar Niaz Baig MIBT = 101,997/- Square Meters Approx.  
Ferozpur Road MIBT = 106,177/- Square Meters Approx. |
| Project Cost (PKR) | PKR. 10.16 Billion (Estimated by Transaction Advisor)  
Land cost is not included in the project cost. Land will be provided by the government to Concessionaire on monthly rent/ lease basis. Construction of external infrastructure will be done by Punjab Government  
PKR stands for Pakistani Rupee |
| Sources of Revenue (Private Party) | i. Terminal Charges @ Trip/Bus / Coaster etc.  
ii. Rent from Commercial Areas (Shops, Restaurants, Snack Bars etc.)  
iii. Income from Parking fee  
iv. Income from Fuel Stations and Washing Decks.  
v. Income from Advertising.  
vi. Income from Hotel  
vii. Income from Driver's Rooms |
| Type of Proposal | Solicited Proposal under Public Private Partnership Act 2014 |
| Construction Period | 02 Years for Phase-I (Shahdara & Thokar Niaz Baig Terminals) and 01 Year for Phase-II (Ferozepur Road Terminal Starting from 4th Year of Concession Agreement). |
| Role of Private Party | a) Private Party (The Concessionaire) shall be responsible for Construction, Maintenance and Operation (O&M) of all three (03) Multi-Modal Intercity Bus Terminals (MIBTs) for Concession Period.  
b) The Concessionaire shall bear the responsibility for financing |
required to undertake the Project for Construction, Operations and Management.

c) The project-assets including all infrastructure, IT systems, MIS System and human resource shall be transferred back to Govt. of Punjab, after completion of concession period, with a minimum operational life of five (05) years for the equipment and life of minimum thirty (30) years for the building structures, which shall be evaluated and validated by Third Party Firm.

| Role of Government Agency | ■ Provision of land for Bus Terminals.  
                         | ■ Development of outside infrastructure around MIBTs  
                         | ■ Enforcement of various policy decisions agreed as per Concession Agreement, for success of MIBTs |
|--------------------------|---------------------------------------------------------------|
| Bidding Criteria for award of Concession | (%) Share of Government of the Punjab in Gross Revenues from all three (03) MIBTs. |
| Source of Revenue (Concessionaire) | The Concessionaire is supposed to estimate the Cost and Revenue for financial matters / decisions, based on their own market research, surveys & analysis by taking into account but not limited to the parameters given here-above. |

### 1.4 PROJECT SITE LOCATIONS

As elaborated here above, the Project comprises of three sites as under: -

I. **THOKAR MIBT**

At Thokar Niaz Baig Interchange, a sizeable chunk of Government land is available (101,997/- Sq M). The site is right on the Multan Road and in close vicinity to the Motorway (M-2), this will facilitate the movement of transport coming from south (major influx) as well as from the north of the country (using the Motorway).

II. **SHAHDARA MIBT**

As a sizeable piece of Government land (109,522/- Sq M) is available at this location, therefore, to resolve the issue of traffic mostly coming from the north of the country (via GT Road), a Multimodal Bus Terminal is to be constructed at this location. Similarly, the traffic coming from south of the country can come to this terminal by Motorway through Shahdara Interchange. This terminal will be on the main GT Road which will facilitate the intercity transport.
III. **FEROZEPUR ROAD MIBT**

This Terminal is located near proposed Ring Road Interchange on Ferozepur Road, on a plot having an area of 106,177/- Sq M. The Terminal will accommodate all traffic coming & going from Kasur side, serving new development of Residential Areas in the vicinity.

**LOCATION MAP**

![Location Map](image)

**1.5 COMMERCIAL ACTIVITY OF MIBTS**

Following types of Commercial activities are expected on these three MIBTs:

I. **TOLL COLLECTION**

Concessionaire will be authorized to collect toll tariff for Various Categories of Vehicles and relevant Service Facilities as under:

a. Intercity Bus Arrival / Departure  
   Terminal Charges/ Trip/Vehicle

b. Intra-city Bus Arrival / Departure  
   Fixed Fee per Trip

c. Intra-city Wagon Arrival / Departure  
   Fixed Fee per Trip

d. Car / Taxi Parking  
   Fixed Fee per Entry
II. OTHER SOURCES OF INCOME

a. Shops of all Kinds  
   All MIBTs

b. Restaurants and Snack Bars  
   All MIBTs

c. Four Star Hotel  
   Only in MIBT at Thokar Niaz Baig

d. Over-Night Stay Hotel  
   MIBT at Shahdara

e. Offices of Transporters and others  
   All MIBTs

f. Fueling Stations  
   All MIBTs

g. Washing Decks  
   All MIBTs

h. Sign Posting and Advertisements  
   All MIBTs

i. Driver’s room  
   All MIBTs

Quality Standards and Rates for above activities shall be the prevailing/ approved rates of the Government or any relevant government department for “A” Class Construction quality in or around Lahore city.

1.6 TERMS OF REFERENCE:

The Terms of Reference (TOR) of the construction, operations and management of three MIBTs in Lahore, though not limited, are as follow;

a) Design and Construction of Three (03) Multi-Modal Intercity Bus Terminals

The Concessionaire through competent engineering firm/consultants shall update the design and drawings for the all three intercity bus terminals, in accordance with the technical requirements and minimum design drawing standards notified by the relevant department(s) of Government of the Punjab, the applicable laws, the applicable permits and good industry practices. The Concessionaire shall base the Designs and Drawings on the results of its soil and other investigations, infrastructure development outside MIBTs, Environment Impact Assessment (EIA) and Traffic Impact Assessment (TIA), to be conducted on site.

b) Operation and Management of Three (03) Multi-Modal Intercity Bus Terminals:

The Concessionaire shall operate and manage all three MIBTs and shall be responsible for the working hours, up and down time of IT system, IT Tools (websites & servers etc.), performance
and upgradation of equipment installed at each MIBT site. In addition, Concessionaire shall also closely monitor the operations of intercity bus services at each MIBT terminal operated through different bus operators and at time of need, can interfere in the scheduling and management of intercity bus operations which includes schedules, routes, fitness of vehicles etc. It shall be the responsibility of the Concessionaire to ensure that the number of buses, to be operated from each MIBT, are enough to meet the passenger demand on any given day, especially on national and/or local events.

c) **Customer Care and Quality Review:**

The Concessionaire shall provide international standards customer facilities at each MIBT site and shall be responsible for addressing their complaints and inquiries regarding bus routes & scheduling, fare, and other facilities at site. Concessionaire shall ensure that the routes and schedules of intercity transport at each terminal are properly communicated to passengers, which includes communication through Variable Messaging Sign (VMS) at each MIBT site, Website and 24/7 telephonic services. Concessionaire will also address the concerns of the bus operators and facilitate them in the preparation of intercity bus routes, schedules, and number of buses to be operated on any given day. It is Concessionaire’s responsibility to ensure that the bus operators are operating their buses according to rules and regulations defined by Government of the Punjab (GoPb) and Concessionaire.

d) **Financial, Legal and Contractual Compliance**

The Concessionaire shall keep the record of all financial/accounting related documents and must prepare financial statements (Monthly, Bi-Annually and Annually) and share them with Government of the Punjab and Third Party Validation (TPV) Firm for the calculation of Government’s Share and other financial matters.

**1.7 DESIRED EXPERIENCE:**

The firm/company/JV interested to offer their services for this project, must have a significant experience and expertise in project management, construction, operation and management of transport operations, audit and finance, quality assurance/control, and monitoring of large scale projects executed preferably on public private partnership (PPP) mode. Ideally, the company/firm/JV must have credentials in civil works, bus terminal operations, development and
implementation of IT systems for bus terminals, project implementation and scheduling, quality assurance processes and can perform engineering and financial reviews /audits, and monitoring. The proposer should be able to demonstrate expertise & experience in:

- Managing building and construction schedules preferably in large scale bus terminals, activities and providing quality assurance in site development, design and drawings, construction and building materials.
- Tracking civil work progress and integration of IT systems, and specialized test equipment installation, calibration and commissioning.
- Providing periodic on-site inspections of buildings and equipment to ensure compliance.
- Understanding requirements pertaining to installation of electrical, plumbing and mechanical equipment to ensure proper and consistent installation.
- Experience in the management of project budgets, financial reporting and audit.
- Experience in design and implementation of technical and civil works and facilities with regard to maintenance, calibration, & audit procedures and schedules.
- Experience of public private partnership projects particularly related to transport and transportation system.
- Experience in managing bus terminal operations and fleet management.
- Experience in managing transport related operations.
- Experience in information technology, database integration and handling etc.
- Experience in preparing, managing and implementing customer care programs of large scale projects.

1.8 MANDATORY REQUIREMENTS:

The interested firms/consortium must attach the following documents with their applications:

- Profile of the applicant firm/consortium (in case of consortium, copies of the agreement indicating the nature of association) with an organogram, summary of qualifications, experience and responsibilities of designated staff.
- Name and address of applicant's firm/consortium, including detail of registration (including the year of incorporation and number of years of relevant experience).
- The International Lead Firm should have a local partner registered with PEC and SECP for this assignment. Registration with relevant Authorities in Home Country in case of foreign partner. Please also attach copy of registration/ incorporation certificate.
• Audited Financial Statements of Accounts for the last 3 years;
• Undertaking that the firm has not been blacklisted or debarred by any government, semi-government and/or private organization in Pakistan or their home country;
• The firm’s experience in transportation sector, construction, operations, IT and financials;
• Details of major works/projects completed in public/private sector worth Rs. 500 million or more during last five years. The list must include a brief description of the project(s) relevant to the assignment. The completion certificate of the project completed must be attached;
• List of key professional staff including detailed CVs of core team for the assignment, showing qualification and experience including the projects on which they have worked, their role in the project and duration of their engagement with the project;
• Proof of Registration, NTN, Sales Tax and Punjab Revenue Authority (PRA) number for local firm. In case of foreign firm, registration and tax registration with relevant authorities in home country. For foreign firms, registration with SECP, FBR, PRA, PEC etc. is compulsory before signing of Concession Agreement.
• Any other relevant information.
INSTRUCTIONS TO APPLICANTS

1.1 GENERAL INFORMATION

I. The Transport Department, Government of Punjab wishes to expand investment through the participation of the Private Sector in the transportation sector.

II. As part of this ongoing process, the Transport Department hereby invites Expression of Interest from the Private Sector from Local or International entities for submitting proposals in respect of a Concession for the Construction, Operation and Management of Three (03) Multimodal Intercity Bus Terminals (MIBTs) in Lahore on Build, Operate and Transfer (BOT) arrangement.

III. Construction of the Project will include all components of the project in accordance with Specifications and Quality Control standards conforming to the standards of design, construction, maintenance and operation as laid down in the Documents.

IV. The Client, on behalf of Government of Punjab, envisages granting a concession to finance and implement the scope of work and to operate and maintain the Project throughout concession period i.e. 20 years including construction period. The Concession will include the right to collect tolls/fees/charges to generate income from ancillary facilities.

V. Key features of Concession Agreement will be as follows:
   i. The concession shall be for a fixed period of 20 Years, including construction period.
   ii. The Concessionary’s (Concession Company’s) minimum equity investment is to be 30% of total project cost;
   iii. At the end of the Concession Period, the facility is to be transferred/ returned to the Client in a properly maintained and operational condition, at no cost to the Client.

VI. The prospective bidders, while submitting their Prequalification Documents, should inter-alia, give details duly supported by documentary evidence, pertaining to the following:
   i. Capability Statement
   ii. Technical Competency
   iii. Constitutional or Legal Status
   iv. Relevant Experience
   v. Organizational Structure
   vi. Key Project Personnel
vii. Audited Accounts for last three (03) years

viii. Shareholders

Note: In case of Joint Venture (JV) / Consortium, above mentioned documents of all partners should be submitted with EOI.

1.2 SUBMISSION OF APPLICANTS

I. Applications for pre-qualification (one original and two copies) in sealed envelopes as per the prescribed format must be submitted by 12:00 hours PKT, on Friday 03 March, 2017 in the office of Additional Secretary (Technical), Transport Department, Govt. of Punjab, Pakistan and be clearly marked “APPLICATION FOR PRE-QUALIFICATION FOR ESTABLISHMENT OF THREE (03) MULTIMODAL INTERCITY BUS TERMINALS UNDER PPP MODE ON BOT BASIS IN LAHORE CITY, PAKISTAN”. The Client reserves the right to reject late applications.

II. The name and mailing address of the Applicant shall be clearly marked on left hand side of the envelope.

III. The applications shall be prepared in the English language. Information in any other language shall be accompanied by its translation in English.

IV. The Applicants must respond to all questions and provide complete information, as required in this document. Any lapses to provide essential information may result in disqualification of the Applicant.

V. Submission of applications should be in the attached formats and in the sequence as prescribed in the Pre-qualification Documents only.

VI. The entire Pre-qualification document submitted by the applicants shall be properly numbered, stamped and duly signed by their Authorized Representative.

VII. The Request for Proposal (RFP) shall be issued to only pre-qualified firms under this procedure shall be invited to bid.

VIII. Incomplete applications or application received after the due date shall not be entertained.
1.3 CONFLICT OF INTEREST

The Applicant (including all members of a JV) must not be associated, nor have been associated in the past, with the consultant or current employees of the Transport Department, Government of the Punjab, any other entity that has prepared the design, specifications and other prequalification and bidding documents for the project. Any such association may result in disqualification of the Applicant.

EOI Submission Date:

- The EOIs must reach the office on the address mentioned below in sealed packet before 1200 hours PKT by Friday 03 March, 2017. The received EOIs will be opened on Friday 03 March, 2017 at 1500 hours PKT at the Transport Department, in the presence of bidders’ representatives. PKT stands for Pakistan Standard Time.

Additional Secretary (Technical)
Transport Department, Government of Punjab
Transport House, 11-A Egerton Road, Lahore.
Tel: +92-42-99201159
Email: astech.td@gmail.com
## SHORTLISTING CRITERIA

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>Maximum Marks</th>
<th>Details</th>
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</table>
| 1      | Experience in Construction of Bus Terminals/large scale commercial buildings (constructed area above 50,000 Sq. Meters) completed in last 10 years. | 09            | • 1 Project 3 Marks  
• 2 Projects 6 Marks  
• 3 or more Projects 9 Marks |
| 2      | Experience in Operations and Management of Public Transport (buses, mini-buses,) Terminals in last 10 years | 25            | • 1 Project 5 Marks  
• 2 Projects 10 Marks  
• 3 Projects 15 Marks  
• 4 Projects 20 Marks  
• 5 or above Projects 25 Marks |
| 3      | Experience of developing / implementing IT System for public transport operations (Minimum 1 Project)   | 12            | • 1 Project 3 Marks  
• 2 Projects 6 Marks  
• 3 Projects 9 Marks  
• 4 or more Projects 12 Marks |
| 4      | At least 5 years’ Experience of completed /carrying out projects in Financial Management(Minimum 2 Projects) | 12            | • 1 Project 3 Marks  
• 2 Projects 6 Marks  
• 3 Projects 9 Marks  
• 4 or more Projects 12 Marks |
| 5      | Net-Worth of Firm                                                                                      | 16            | • Net worth of Firm is Greater or equal to PKR 500 million (16 Marks)  
• Net worth of Firm is Greater or equal to PKR 400 million but less than PKR 500 million (12 Marks)  
• Net worth of Firm is Greater or equal to PKR 300 million but less than PKR 400 million (8 Marks)  
• Net worth of Firm is Greater or equal to PKR 200 million but less than PKR 300 million (4 Marks)  
• Net worth of Firm Less than PKR 200 million (2 Marks) |
| 6      | Availability of Technical Expertise                                                                   | 26            | • Transportation Planner/Engineer (Team Lead)= 1 (5 Marks)  
• Civil Engineer (Construction)= 1 (3 Marks)  
• Electrical Engineer = 1 (2 Marks)  
• Structure & Design Engineer = 1 (2 Marks)  
• Mechanical Engineer=1 (2 Marks)  
• Financial Expert = 1 (4 Marks)  
• IT Expert =1 (3 Marks)  
• Legal Expert =1 (3 Marks) |
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<th>Sr. No.</th>
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<th>Maximum Marks</th>
<th>Details</th>
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<tr>
<td></td>
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<td></td>
<td>➢ Environmental Specialist=1 (2 Marks)</td>
</tr>
<tr>
<td>Total Marks Allocated</td>
<td>100</td>
<td></td>
<td><em>Passing Marks 70% i.e. 70 Marks</em></td>
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</tbody>
</table>
Annexures
<table>
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<tr>
<th>Sr. No.</th>
<th>Eligibility Information</th>
<th>Response/Elaboration</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Name of Firm/ Consortium</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Mention the name of Registration Authority/(s) under which organization/firm is registered and provide a copy of proof of registration to prove legal identity of your firm/organization</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Please provide audited financial statements for the last three (03) years</td>
<td>Copies Attached</td>
</tr>
<tr>
<td>4</td>
<td>Mention National Tax Number (NTN) and Sales Tax Number in the name of organization and provide a copy of registration</td>
<td>National Tax Number (NTN)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sales Tax Number</td>
</tr>
<tr>
<td>5</td>
<td>Was your firm ever blacklisted by any government authority or any bilateral/multi-lateral and/or financial institution? (MUST attach an undertaking by your firm’s authorized person with this EOI)</td>
<td>We solemnly declare that our organization or any member of consortium has never been suspended/debarred or blacklisted.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Our organization has been suspended/debarred or blacklisted once or more than once</td>
</tr>
<tr>
<td>6</td>
<td>Profile of the applicant firm/consortium</td>
<td>Profile Attached</td>
</tr>
<tr>
<td>7</td>
<td>Qualifications and experience of designated staff</td>
<td>CVs Attached</td>
</tr>
<tr>
<td>8</td>
<td>Proof of construction Projects as per shortlisting criteria</td>
<td>Copies Attached</td>
</tr>
<tr>
<td>9</td>
<td>Proof of Operations and Management of Public Transport Terminals projects</td>
<td>Copies Attached</td>
</tr>
<tr>
<td>11</td>
<td>Proof of IT related completed/ongoing projects</td>
<td>Copies Attached</td>
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<tr>
<td>12</td>
<td>Proof of Financial related completed/ongoing projects</td>
<td>Copies Attached</td>
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<tr>
<td>13</td>
<td>Brief description of the project(s) completed/ongoing</td>
<td>Copies Attached</td>
</tr>
</tbody>
</table>
APPENDIX B1
FORMAT FOR POWER OF ATTORNEY FOR SIGNING PROPOSAL
(On a Stamp Paper of appropriate value)

POWER OF ATTORNEY

Know all men by these presents, we___________ (name and address of the registered office) do hereby constitute, appoint and authorize Mr./Ms ________(name and address of residence) who is presently employed with us and holding the position of ______________ as our attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our proposal for the [insert name of project] in the Pakistan including signing and submission of all documents and providing information/responses to Multimodal Intercity Bus Terminals (MIBTs), representing us in all matters before Transport Department, GoPb, and generally dealing with MIBT in all matters in connection with our proposal for the said project. We hereby agree to ratify all such acts, deeds and things lawfully done by our said attorney pursuant to this Power of Attorney and that all such acts, deeds and things awfully done by our aforesaid attorney shall and shall always be deemed to have been done by us.

For __________________
(Signature)
(Name, Title and Address)

Accepted ____________
(Signature)
(Name, Title and Address of the Attorney)

Firm/Organization seal & stamp

Notes:
1. To be executed by the sole Bidder or the Lead Member in case of a Consortium duly supported by a Board Resolution
2. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
3. Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
APPENDIX B2
FORMAT FOR POWER OF ATTORNEY FOR LEAD MEMBER OF CONSORTIUM
POWER OF ATTORNEY
(On a Stamp Paper of appropriate value)

Transport Department, GoPb has invited Proposals from interested Bidders for the [insert name of project]. Whereas, the members of the Consortium are interested in competing for the Project in accordance with the terms and conditions of the EOI and other connected documents in respect of the Project, and Whereas, it is necessary under the EOI for the members of the Consortium to nominate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Consortium, all such acts, deeds and things as may be necessary in connection with or incidental to the Consortium's proposal for the Project.

NOW THIS POWER OF ATTORNEY WITNESSETH THAT:
We, M/s.________________, and M/s._________________ (the respective names and addresses of the registered office) do hereby constitute, appoint and authorize M/s.______________ as the Lead Member of the Consortium and as our attorney, to do on behalf of the Consortium, all or any of such acts, deeds or things as may be necessary in connection with or incidental to the Consortium's proposal for the Project, including submission of EOI application/proposal, participating in conferences, responding to queries, submission of information/documents and generally to represent the Consortium in all its dealings with Transport Department, GoPb or any other Government Agency or any person, in connection with the Project until culmination of the process of selection and thereafter till the Contract Agreement is entered into with Transport Department, GoPb.

We hereby agree to ratify all such acts, deeds and things lawfully done by Lead Member as our said attorney pursuant to this Power of Attorney and that all acts deeds and things lawfully done by our aforesaid attorney shall and shall always be deemed to have been done by us/Consortium.

Dated this ________ Day of _____201_.

(To be executed by all the members of the Consortium)

Firm/Organization seal & stamp

Note:
1. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.

2. The executants(s) should submit for verification the extract of the charter documents and documents such as Board Resolution and Power of Attorney in favor of the person executing this Power of Attorney in favor of the Lead Member.
APPENDIX C

(a) Name  
(b) Country of Incorporation  
(c) Address of the corporate headquarters and its branch office(s), Pakistan  
(d) Date of incorporation and/or commencement of business

2. Brief description of the firm including details of its main lines of business and proposed roles and responsibilities in this Project.

3. Name, Designation, Address and Phone Nos. of Authorized Signatory of the Firm:
   (a) Name:  
   (b) Designation:  
   (c) Bidder's Company:  
   (d) Address:  
   (e) Telephone No:  
   (f) E-mail Address:  
   (g) Fax No:

4. Details of individual(s) who will serve as the point of contact/communication for MIBT project, within the firm's.
   (a) Name:  
   (b) Designation:  
   (c) Address:  
   (d) Telephone No.  
   (e) E-mail address:  
   (f) Fax No.

5. In case of Consortium:
   (a) The information above (1-4) should be provided for all the Members of the Consortium  
   (b) Information regarding role of each Member should be provided as per table below:

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Name of Member</th>
<th>Lead Member/Associate</th>
<th>Role of Member</th>
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<tbody>
<tr>
<td>1</td>
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</table>

Specify whether Lead Member, Associate Member

(Signature of Authorized Signatory)

Firm/Organization seal & stamp
APPENDIX D
FORMAT FOR LETTER OF EOI APPLICATION
[On the Letter Head of the Bidder (in case of Single or Lead Member in case of a Consortium)]

Date: __________

The Secretary Transport
Transport Department, GoPb,
[Insert name of Project]

Sir,
Being duly authorized to represent and act on behalf of ____________ (hereinafter referred to as "the Bidder"), and having reviewed and fully understood all of the qualification requirements and information provided, the undersigned hereby expresses its interest and apply for qualification for the [insert name of Project].

We are enclosing our Expression of Interests (EOIs), in one Original and two Copies, with the details as per the requirements of the EOI, for your evaluation.

The undersigned hereby also declares that the statements made and the information provided in the EOIs are complete, true and correct in every detail.

We confirm that the EOI application is valid for a period of 90 days from the due date of submission of EOI application and is unconditional.

Yours faithfully,

(Signature of Authorized Signatory)
(Name, Title and Address of the Bidder)

Firm/Organization seal & stamp
APPENDIX E
INFORMATION RELATED TO EXPERIENCE

[Using the format below, provide information on each project for which you, and each associate for this project, was legally contracted as a corporate entity or as one of the major members within an consortium, for carrying out project similar to the ones requested under this Project. Please provide Client's certification and/or evidence of the contract agreement.]

<table>
<thead>
<tr>
<th>Project name:</th>
<th>Value of the agreement (in current PKR):</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country:</td>
<td>Duration of project (months):</td>
</tr>
<tr>
<td>Location within country:</td>
<td></td>
</tr>
<tr>
<td>Name of Client:</td>
<td>Total No. of staff-months (by your company) on the project:</td>
</tr>
<tr>
<td>Start date (month/year):</td>
<td>Value of total project provided under an agreement (in current PKR)</td>
</tr>
<tr>
<td>Completion date (month/year):</td>
<td>In case of developer prime contractor or subcontractor:</td>
</tr>
<tr>
<td>Name of associated members, if any:</td>
<td>No. of professional staff-months provided by associated members:</td>
</tr>
<tr>
<td>Name of senior professional staff of your company involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):</td>
<td></td>
</tr>
<tr>
<td>Narrative description of Project:</td>
<td></td>
</tr>
<tr>
<td>Description of actual services provided by your staff within the assignment:</td>
<td></td>
</tr>
</tbody>
</table>

**Note:**
1. Only the eligible projects that satisfy technical criteria shall be included
2. All the Financial numbers are to be given in Pak Rupees
3. The format shall be filled up for each member of the consortium and as a cumulative experience for the consortium

(Signature of Authorized Signatory)

Firm/Organization seal & stamp
## APPENDIX F1

### FORMAT FOR ESTABLISHING FINANCIAL CAPABILITY

**FINANCIAL CAPABILITY OF SINGLE ENTITY**

(Net Worth)

<table>
<thead>
<tr>
<th>Net Worth (PKR. Millions)</th>
<th>As on date of submission of EOI</th>
</tr>
</thead>
</table>

(Signature of Authorized Signatory)

**Firm/Organization seal & stamp**

Signature, Name, Address and Membership No. of Chartered Accountant
## APPENDIX F2
**FINANCIAL CAPABILITY OF CONSORTIUM**

### Net Worth

<table>
<thead>
<tr>
<th>Member</th>
<th>Equity Share (%)</th>
<th>Net Worth (PKR. Millions) (As on date of submission of EOI)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Members (Consortium 1)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Members (Consortium 2)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Members (Consortium 3)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Aggregate Net worth = Rs __________ millions

(Signature of Authorized Signatory)

**Firm/Organization seal & stamp**

Signature, Name, Address and Membership No. of Chartered Accountant
APPENDIX G
LETTER OF INTENT TO FORM A CONSORTIUM
[On the Letter Head of the Bidder (in case of Single Entity) or Lead Member (in case of a Consortium)]

Date:

The Secretary Transport
Transport Department, GoPb,
[Insert name of Project]

Sir,

We, _________________ hereby convey our intent to form a consortium with _________________ and _________________ for the successful execution of the captioned Project. The Lead member of the Consortium will be _________________

We commit to provide the following appendices and documents before the RFP submission deadline:
1. The Power of Attorney for signing authority
2. The Power of Authority for Lead Member
3. Duly notarized MOU of the Consortium.
4. Documentary Evidence

The mode of execution of the Power of Attorney would be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the consortium members and when it is so required the same would be under common seal affixed in accordance with the required procedure.

The consortium members would submit for verification the extract of the charter documents and documents such as Board Resolution and Power of Attorney in favor of the person executing this Power of Attorney in favor of the Lead Member.

Yours faithfully,

(Signature of Authorized Signatory)
(Name, Title and Address of the Bidder)

Firm/Organization seal & stamp
APPENDIX H1
FORMAT FOR PROJECT UNDERTAKING
[To be submitted on the letter heads of the Bidder separately]

Date: ____________

The Secretary Transport
Transport Department, GoPb,
[insert name of Project]

Sir,

We have read and understood the EOI Document in respect of the captioned Project provided to

We hereby agree and undertake as under:

(a) Not withstanding any qualification or conditions, whether implied or otherwise, contained in
our EOIs we hereby represent and confirm that our EOIs is unqualified and unconditional in all
respects.

(b) We are not bared by the Government or any of its Department or Agency from participating
in any project.

Dated this __________ Day of ________________.

Name of the Bidder

Signature of the Authorized Person

Firm/Organization seal & stamp
APPENDIX H2
FORMAT FOR PROJECT UNDERTAKING
[In case of Consortium]
[To be submitted on the letter heads of the Bidder separately]

Date: __________________

The Secretary Transport
Transport Department, GoPb,
[insert name of Project]

Sir,

We have read and understood the EOI Document in respect of the captioned Project provided to us on www.punjab.gov.pk/transport & www.ppra.punjab.gov.pk.

We hereby agree and undertake as under:

We hereby agree and undertake to be an exclusive member of the consortium and not a member of any other consortium nor an independent bidder, applying for this Project and have submitted only one (1) EOI Application in response to this EOI

Dated this________________ Day of ________________.

Name of the Bidder

Signature of the Authorized Person

Firm/Organization seal & stamp
APPENDIX I
FORMAT FOR ANTI-COLLUSION CERTIFICATE
[To be submitted on the letter heads of the Bidder separately]
Anti-Collusion Certificate

Date:

The Secretary Transport
Transport Department, GoPb,
[insert name of Project]

Sir,

We hereby certify and confirm that in the preparation and submission of this EOIs, we have not acted in concert or in collusion with any other Bidders or other person(s) and also not done any act, deed or thing which is or could be regarded as anti-competitive, restrictive or monopolistic trade practice.

We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or agency in connection with the instant EOIs.

Dated this __________ Day of______, 201__.

Name of the Applicant

Signature of the Authorized Person

Note:
To be submitted by each Member in case of Consortium.

Firm/Organization seal & stamp
APPENDIX J
AFFIDAVIT OF DECLARATION
(On a Stamp Paper of appropriate value)

Date:

The Secretary Transport
Transport Department, GoPb,
[insert name of Project]

We, [insert name of Applicant] hereby represent and warrant that, as of the date of this letter
[Name of Applicant / Lead Member of Applicant], and each member of Applicant (if applicable):

1. Our firm is never debarred by any of Government, Semi Government and Autonomous
   Body.
2. Our firm is never blacklisted by any of Government, Semi Government and Autonomous
   Body.
3. I/our firm are not involved in any litigation with or against any of Government, Semi
   Government and Autonomous Body.

Yours faithfully,

(Signature of Authorized Signatory)

(Name, Title and Address of the Bidder)

Firm/Organization seal & stamp
APPENDIX K

UNDERTAKING

It is certified that the information furnished here in and as per the document submitted is true and correct and nothing has been concealed or tampered with. We have gone through all the conditions of Pre-Qualification and is liable to any punitive action for furnishing false information / documents.

Dated this __________ Day of_____, 201__.

Name of the Applicant

Signature of the Authorized Person

Firm/Organization seal & stamp